

# INV Metals (TSX.INV)

Prepared By

Spencer McFarlane Hari Muralidharan Ashar Subzwari Dalton Austin



## Executive Summary – INV Metals

INV metals junior gold exploration company. We came to a blended target price of \$1.5 /share which is in line with analyst estimates.

#### **Company Highlights**

Projects: Loma Larga, Tierras Colaradas, Las Penas, Carolina, La Rebuscada

Valuation: We derived our share price sing a weighted blend of 80% NAV and

20% Precedents Transactions.

Ownership: lamgold 35.59%

Terry MacGibbon **8.38%** Candace MacGibbon **4.49%** 

 CSR: INV maintains a strong presence within local communities through community outreach and education.

#### **Thesis**

M&A Potential

Jurisdication

**Strong Brass** 

#### Segmentation

Revenue Projections Based on Metal	%	Gross (mm) (FY22e)
Gold	86	\$139
Silver	7	\$11.3
Copper	7	\$11.3

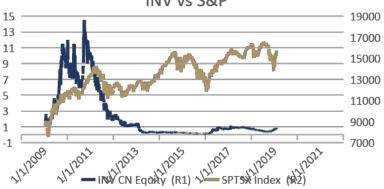
<sup>\*</sup>As a % of net sales.

#### **Valuation Metrics**

Key Valuation Statistics (\$mm)					
Market Cap	\$62.04	Avg Trading Volume	32.64k		
Net Asset Value	\$341M	Revenue (FY22e)	\$162M		
P/NAV	0.14x	EBITDA (FY22e)	\$104 M		
NAVPS		Net Fixed Assets	\$69 M		
Cash	\$7.34M	Total Debt	\$0		

#### **XX Stock Performance**

INV vs S&P



#### **High Level Corporate Strategy**



Target potential jurisdictions with quality assets



Thoroughly explore the area for promising deposits



Develop the target area



Sell the development for a premium, or generate cash flows through production

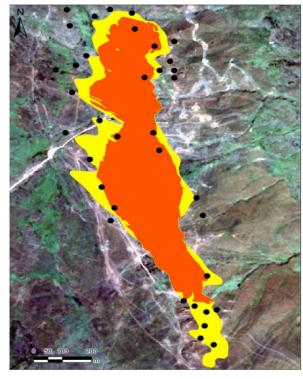
# Company Overview – Loma Larga

Loma Larga is a high-grade Gold development asset with shallow deposits that INV acquired from IAMGold in 2012.

## **Beneficial Qualities**

- De-Risk: No community water nearby.
- Only 80 Hectares of Disturbance
- Exploration potential on all sides of the project.
- Potential Porphyry
- Lots of information from being there 12 years.

Key Statistics					
Life of Mine	12 Years	After Tax IRR	24.7%		
Dev CapEx Estimated	\$309.5 M	Sustaining Capital	\$72.7M		
Projected Revenue	\$2.2 B	After-Tax CF Estimate	\$582M		
Ramp-Up Tonnes/Day	3,000	Tonnes/Day Yr 5 +	3,400		
Ramp-Up Annual GEO	267,000	Annual GEO Yr 5 +	206,000		



Resource Classification	Tonnage (Mt)	Au (g/t)	Contained Au (M oz)	Ag (g/t)	Contained Ag (M oz)	Cu (%)	Contained Cu (M lb)	Grade (G/t AuEq)	Contained Gold Equivalent (M oz AuEq)
Proven + Probable	13.9	4.91	2.20	29.6	13.27	0.29	88.0	5.81	2.60
Measured + Indicated	19.8	4.25	2.71	27.8	17.7	0.25	109.5	5.01	3.2
Inferred	4.7	2.22	0.33	29.7	4.5	0.14	14.5	2.84	0.43

## Company Overview – Other Assets

INV takes advantage of Ecuador's under-explored mining industry with several key Exploration Assets.

#### Tierras Colaradas

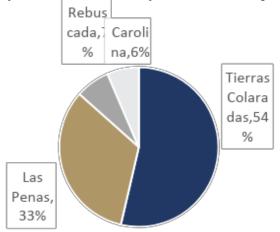
# Indicated high grade gold and silver values detected on the three main veins on the property.

 484 samples range in value from 0.005 to 240 g/t of gold, and <0.2 – 2,479.0 g/t silver.</li>

#### La Rebuscada

- Located in the central part of Ecuador, in the province of Cotopaxi, this site is 3,205 hectares.
- A total of 148 samples were collected with 25 values greater than 1.0 g/t gold.

## Total Expenditures of Exploration Projects



#### Carolina

- Potential for Porphyry
- 1km away from SolGold's Cascabel Mine.
- Sampling was comprised of 147 rock chip samples.
   Copper values within 34 samples graded greater than 200 ppm, including 10 greater than 300 ppm, and 2 greater than 800 ppm

#### Las Penas

- Covers an area of 30,278 hectars.
- Approximately 30km north of Loma Larga.
- Two high grade veins:

**La Cresta Vein System** ranging up to 88 g/t gold **Galleta Vein System** ranging up to 35.9 g/t gold, 3,507 g/t silver, and 821 ppm copper.

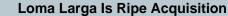
## Thesis I – Potential for M&A

INV metals is ripe for acquisition for their quickly approaching development, high quality grade, scalability and proven management team.

#### **M&A Activity in Mining Industry**

#### Trends and highlights

- Deal value in 2018 was \$53.4, representing a 90% increase from prior year. M&A activity was largely driven by 3 high profile deals (Barrick acquires Randgold, Newmont acquires Gold Corp.
- On average, deal size was \$160.5 million, a 113% growth over 2017. Robust growth despite geopolitical headwinds, namely trade ware and GDP slowdown in China.
- Despite this, M&A activity remained strong on the back of improving gold prices and companies taking advantage of low valuations.
- Analysts see the small to mid –tier sector of the mining industry as the sweet spot.



Quickly approaching development

Pre feasibility study completed, and project ready for financing

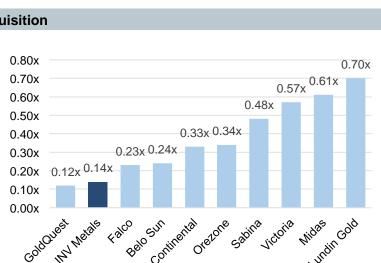
 Construction commencing as soon as 2020, meaning investors receive ROI relatively

High Quality Asset

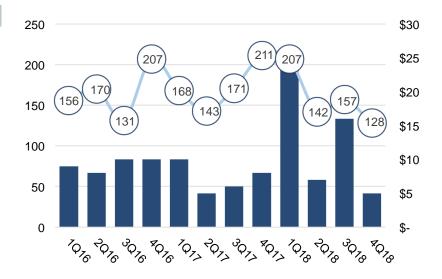
- High grade mineral resource estimates, quality assets with exploration upside
- Saleable concentrate to help with financing and avoid EPS dilution through large equity

Proven Management team

- Establishing development in now mining friendly environment
- History of acquiring quality assets and sale of business at high control premium.



Deal volume



Disclosed deal value

## Thesis I – Potential Acquirers

IAMGOLD appears to be the most logical acquirer of INV based on financial feasibility, strategic alignment, and risk profile.

#### Potential Acquirers of INV and brief description



- IAMGOLD currently owns 36% of the company based on most recent share ownership. Decided to divest initial investment in Ecuador in 2012 based on unfavourable industry dynamics at the time ( Sold Quimsacocha to INV).
- IAMGOLD currently has cash and cash equivalents and short term investments of 744.5 million as of September 30th, 2018.

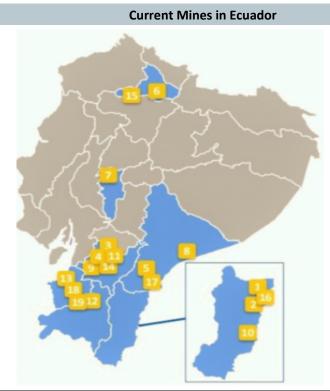
YAMANAGOLD

- Company has well established exploration properties and land positions throughout Brazil, Chile and Argentina. Geographies that are similar to Eucador.
- Strategy is to build on this base through existing operating mine expansions, optimization initiatives, development of new mines and the advancement of exploration properties.
- Cash and Cash equivalents on hand are \$120.7 million of available cash and 685 million in credit.
   Guidance for 2018 Capital injection indicates 192 million will be utilized for expansion.

	IAMGOLD	YAMANA GOLD
Financial Feasibility		
Strategic Alignment		
Robust Risk Profile		

# Thesis II – Operational Mines in Ecuador

Currently there are a few mines within Ecuador but with the reforms, more players are looking to enter the scene



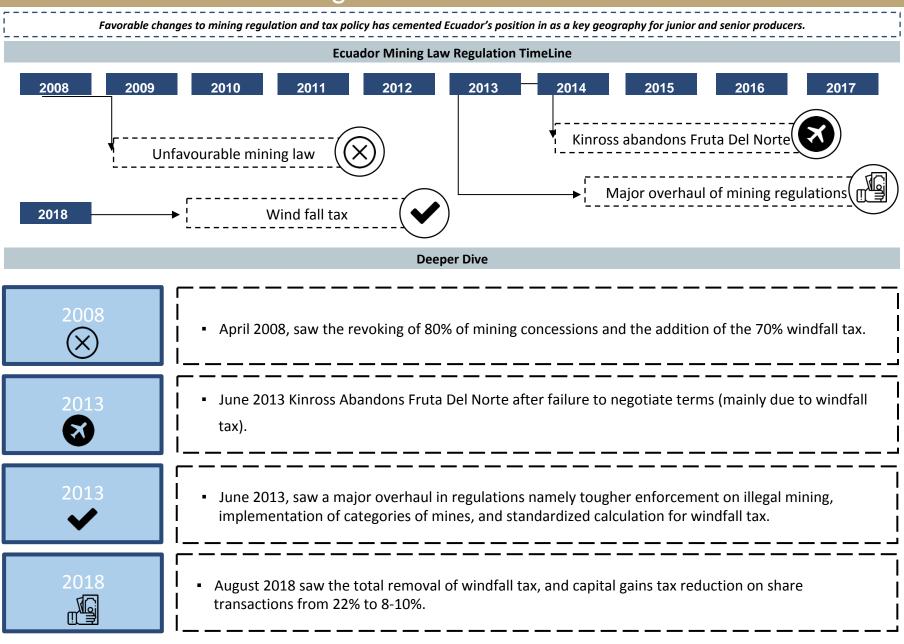
# Concessions in Ecuador A Existing concessions New concessions (2017)

Number on Map	1	2	3	4	5	6	7	8	9	10
Mine	Mirador	Fruta del Norte	Rio Blanco	Loma Larga	Panantza	Cascabel	Curipamba	Caya 21	Ruta de Cobre	Condor Gold
Company	ECSA	Lundin	Junefield	INV Metals	EXSA	Novomining	Curimining	Lowell	Southern Copper	Condor Mining
Metal	Copper	Gold	Gold	Gold	Copper	Gold/Copper	Gold/Silver	Gold	Copper	Gold

11	12	13	14	15	16	17	18	19
Vetas Grandes	Cana Brava	Bella Maria	Barranco Colorado	El Palmar - Los Mandariyacus	Rio Zarza	Warintza	Cangrejos	Zaruma
Cornerstone	Cornerstone	Cornerstone	Agriplaza	Edgar Salazar	Ecometals	Lowell Mineral Expl	Odin Mining	GoldGroup
					Gold/Copper			
Gold/Silver	Gold/Silver/Copper	Gold/Copper	Gold/Silver/Copper	Gold/Silver/Copper	/Copper/Zinc	Gold/Copper	Gold/Copper	Gold

EcuadorEndangered & MiningFeeds

## Thesis II— Ecuador "Mining Law"



## Thesis II- Ecuador "Economics"

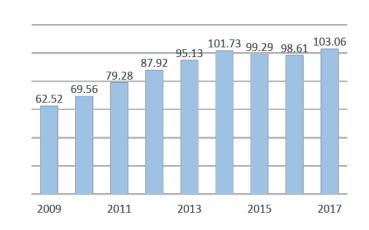
Ecuador is primed to have a productive partnership with INV metals based on the overreliance on the oil economy and mutual interests.

#### **Company Proposal to Ecuador**

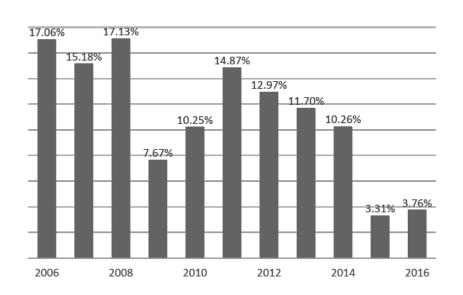
• **Background:** Ecuador and INV both have a vested interest in ensuring that this mine is successful, and should be treated as a partnership.

What INV has to offer	What the Ecuadorian Government can offer
Job Creation	Access to Quality Mining sites
Tax Generation	Create Value for Shareholders
Community Support Systems	
Risk Diversification	

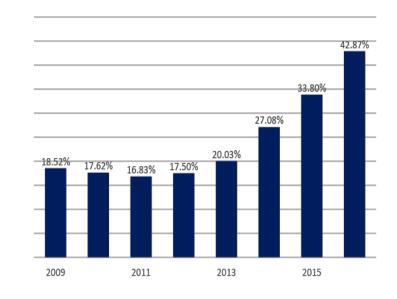
#### **GDP Ecuador**



#### **Ecuador Oil Rents % of GDP**



#### **Ecuador Public Debt % of GDP**



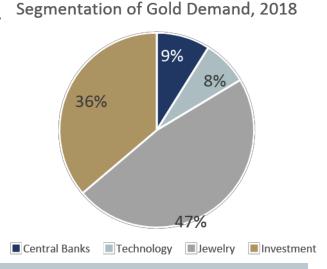
Sources: Trading Economics & CountryEconomy

## Thesis II- Macro Outlook

Supply constraints, Equity market sell-offs, Debt, and Financial Safety are all short-term drivers for a bullish Gold price.

#### **Supply and Demand**

- Supply changes slowly and is rather inelastic compared to demand. The constraint between what's available and what's needed drives the price.
- Accumulating Gold inventories increase scarcity and drive up the price.



#### Safe Haven

#### Political Uncertainty from UK, EU, US, China

Trade tensions will likely have an impact on:

- Speculative and material pressures on commodity prices.
- · Actual demand for commodities.
- Inflationary pressures.

#### Recession

- GS gives a 43% chance of a recession in the next 3 years.
- 75% of JPM's ultra high net worth clients say they expect one by 2020.

#### **Reduced Liquidity**

- A driving factor in the strength of the equity market is the excess liquidity given to the market from the FED, which allows investors to take more risks.
- Now, the Federal Reserve is allowing US\$328 Billion of bonds to mature.

#### **Equity Markets**

Whenever the stock market declines significantly, one of the first alternative investments that investors consider transferring money into is gold.



#### **Debt-to-GDP**

- Debt as a % of GDP that is greater then 100% is likely to decrease the value of the USD, and increases the value of gold.
- The US debt level is currently around 100% and projected to grow at 5% yoy assuming no recession. This in itself is not sustainable, and with a recession the debt levels will increase considerably.
- Estimates of total global debt are 244 trillion, which is over 318% of global GDP.

## Investment Thesis III – Management



#### Candace MacGibbon, CPA CA - CEO / Director

- ☐ With over 20 years experience in the mining sector.
- ☐ Institutional Salesperson RBC Capital Markets, 2006-2008. Worked as a mining associate for BMO CM, 2004-2006.
- Has been with the company since 2008, and has held the titles of, VP, CFO, President, and eventually CEO in 2015.



#### Bill Shaver, P.Eng - COO

- ☐ Mr. Shaver has over 40 years of expertise in mine construction and operations. Some of his career notables include the founding of Dynatec, working as the COO of FNX Mining, and CEO of DMC Mining services.
- Mr. Shaver serves as a Consultant of Shaver Engineering Limited and mining companies on a worldwide basis with emphasis on safety, management and technical evaluation of operating mines and projects.



### Sunny Lowe, CPA, CA – CFO

- ☐ Has almost 20 years of finance experience spent mostly in the mining sector. Has developed skills across disciplines such as Enterprise Risk Management, Global Taxation and Compliance, and Business Systems and Controls.
- From her experiences in the VP of Finance role at Kinross Gold Corp, and through other positions.
- ☐ Most recently VP of Finance at Kinross Gold Corporation.

## Investment thesis III - Terry MacGibbon

Terry MacGibbon, a mining hall of famer that incites confidence in shareholders every time he is involved.

#### **Attributes**



Asset Selection

 All 4 companies that Terry has managed have had transformative assets in opportunistic geographies.



Source Financing  Strong relationships with financial sponsors, equity investors and investment banks to secure financing for acquisitions and operations.



Strategic Acquisitions History of acquiring quality "non core" properties in the Sudbury basin from INCO for the success story that is FNX.



Community Centered The ability to partner with community members and establish common ground to avoid community outcry and protest.



#### Successful track record



Morelos gold project- became mid sized gold producer, 345k ounces, fixed tensions with residents on project site, tailings pond would wash over village, relocated villagers and built a better village for them.



FNX mining company merged with quadra mining limited acquired by KGHM POLSKA 3 billion – started out by acquiring 5 mines in the footwall of Sudbury that was not attractive for larger companies, but by using historical data and advanced computer software allowed them to discover ore relatively quickly.



Tmac resources- turned around hope bay gold project after Newmont failed to make a development plan, acquired through all stock deal, completed a successful drilling at hope bay and boosted measured and indicated by 59% to 4.4 million ounces. Also minimized costs to \$785 usd an ounce. Did an ipo for 155 million and secured 120 million in debt from private lenders, mining ipo hasnt been done on the tsx since 2012



Inv metals- designed with minimal environmental impact, 10,000 tones of mostly silica used to fill in the mine and rest will be re vegetated.

# **Competitor Analysis**

Both Reunion and Wallbridge have strengths, we ultimately decided to choose INV based on our investment thesis.

Reunion Gold Corp	Wallbridge Mining Co
<ul> <li>Positives</li> <li>□ Accessibility to lower cost capital through Barrick deal.</li> <li>□ One of the few untapped gold sources in the world, with no / limited political strife.</li> </ul>	<ul> <li>Positives</li> <li>□ Favourable Permitting of 16 months.</li> <li>□ Strong Management and Ownership.</li> </ul>
<ul> <li>Drawbacks</li> <li>□ Low level of infrastructure in French Guyana.</li> <li>□ Share dilution through frequent use of Equity financing.</li> </ul>	<ul><li>Drawbacks</li><li>☐ Unattractive Price</li><li>☐ Pre-mature to being an acquisition target.</li></ul>

# Valuation – Net Asset Value

#### **Key Assumptions**

#### **Gold Price Assumptions**

#### **Development CapEx Assumptions**

Long Term Gold P	rice
Scenarios	
Bear Case	1,150
Base Case	1,250
Bull Case	1,350

Plant Infrastructure	Projected Fiscal Years	Ending Septembe	er 30th
Scenarios	2020E	2021E	Total
Bear Case	(8,954)	(15,800)	(24,754)
Base Case	(8,596)	(15,168)	(23,764)
Bull Case	(7,163)	(12,640)	(19,803)

#### **Discount Rate Assumptions**

Discount Rate	
Scenarios	
Bear Case	15%
Base Case	10%
Bull Case	5%

Indirect Costs	Projected Fiscal Years I	Projected Fiscal Years Ending September 30th			
Scenarios	2020E	2021E	Total		
Bear Case	(113,556)	(23,450)	(137,006)		
Base Case	(109,014)	(22,512)	(131,526)		
Bull Case	(90,845)	(18,760)	(109,605)		

#### **Net Asset Valuation**

		Gold Price		Development CapEx		Discount Rate	
Fair Value Per Share	Base Case	Bear Case	Bull Case	Bear Case	Bull Case	Bear Case	Bull Case
PV of Free Cash Flows to Firm (FCFF)	\$86,660	(\$25,127)	\$198,448	\$79,361	\$115,858	\$11,733	\$202,947
Enterprise Value of firm	86,660	(25,127)	198,448	79,361	115,858	11,733	202,947
- Debt	-	-	-	-	-	-	-
+Cash and Equivalents	7,000	7,000	7,000	7,000	7,000	7,000	7,000
Net Debt	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)	(7,000)
Equity Value of firm	93,660	(18,127)	205,448	86,361	122,858	18,733	209,947
Diluted Shares outstanding	93000	93000	93000	93000	93000	93000	93000
Implied price per share	1.01	(0.19)	2.21	0.93	1.32	0.20	2.26

## Valuation—Precedent Transactions Analysis

3 transactions were utilized to determine the control premium that would be applied if INV were to be acquired.

#### **Precedents Transactions Analysis**

Announced Date	Target Company		Buyer/ Investors	Transaction Value (\$mm)	Implied TV/ Revenue	Implied TV/EBITDA	Implied TV/ EBIT
			China Railway Construction Corp				
August 5th 2010	Corriente Resour	ces	Ltd.	1188.48	0.6>	2.5x	2.2x
Jan 23rd 2018	Brio Gold		Leagold Mining Corporation	323.8	1.2>	13.1x	0.0x
	Land for the Fruta	a Del Norta					
May 15th 2017	Project		Lundin Gold	240.8	2.0>	N/A	N/A
				Max	2.0x		
Ode diam topulie de	EI / / D	2.0.		Median	1.2>		
Median Implied		2.0x		Mean	1.3x		
FY2022E Revenue	2	161,660		Min	0.6x		

Median Implied TV/Revenue	2.0x
FY2022E Revenue	161,660
Transaction Value	193,992
Less: Debt	-
Add: Cash	7,300
Transaction Value	201,292
Shares Outstanding	92,587
Fair Value Per Share	\$3.57

Based on Precedent transactions we derived an intrinsic value of \$3.57 reflecting a potential control premium on acquisition of 4.6x yesterday close. Given the nature of the transactions only a 20% weight was applied to this

#### **Criteria for choosing transactions**

Precedent Transaction Criteria

Target Companies In Precedent Transactions

Corriente
Resources
Brio Gold
Fruta Del Norta

Material

X

X

X

X

# Team – Thank You for listening!

## **Dalton Austin**



Dalton is a 1<sup>st</sup> year accounting and finance student at Ryerson University. He is an active participant in the Financial Advisor Skills Training program, a member of the Ryerson Case Pool team, and an Analyst for the Ryerson Investment Group in the Financials sector.

## Spencer McFarlane



Spencer is a 3<sup>rd</sup> year finance student at Ryerson University. He has internship experience in the Mining Industry and Sales and Trading. He is actively involved with the Ryerson Investment Group where he serves as the Portfolio Manager for the Metals & Mining sector.

## Hari Muralidharan



Hari is a fourth-year finance student at Ryerson University. He has internship experience as a Private Equity Analyst and as a Consultant. He is actively involved with the Ryerson Investment Group where he serves as the Portfolio Manager for the Technology, Telecom, and Media sector.

## Ashar Subzwari



Ashar is a 4<sup>th</sup> year finance student at Ryerson University. He is currently pursuing the CFA designation and has a strong interest in investment management. He is also actively involved in case competitions and student group work.